



Goal

- Work with a qualified tax professional who understands the interaction and implications of US, UK, and worldwide tax and financial reporting requirements
- Forge a relationship with a business partner who serves as a “sounding board” while incorporating a holistic view of the company

Approach

- Engage Dyke Yaxley to serve as single point of contact to provide all UK-US accounting and tax compliance and planning services

Results

- EM-Power’s financial and tax reporting documents are compliant and meet filing requirements with all regulatory bodies
- There is a single professional and team who understand the UK, US, and worldwide tax requirements, add value, and provide seamless and efficient support
- The business runs more efficiently and its reporting process has been simplified as a result of Dyke Yaxley’s guidance

Em-Power engages Dyke Yaxley to address its multi-national accounting and tax needs

Founded in California in 1994, EM-Power is a business consulting and human resource training company focused on providing customised solutions. EM-Power’s coaching programs include management development and training, general sales improvement, process enhancement, and re-engineering strategies. Their professionals deliver training programs directly to companies as well as provide “train the trainer” programs. Their new “Type-Academy” offering provides resources, information and consulting to support the in-depth practical application of Whole Type (as assessed by MBTI®) knowledge.

EM-Power has provided consulting services and training programs to more than 500 companies in the US and Europe including Google, PUMA, Kipling, and Service Strategies Corporation.

Overview

EM-Power was established as an S-corporation in the US in 1994. As the company continued to grow and expand its programs globally, it was incorporated in the UK in 2004. Shortly thereafter, it became apparent that there was a need to work with one tax professional who understood the individual and business tax regulations and reporting requirement for doing business in both the UK and US.

“Worldwide Accountant” based in Canada, each handling their respective country’s financial and worldwide tax reporting requirements. After experiencing several missed filing dates and feeling as though their business matters weren’t being holistically reviewed, EM-Power decided it was time for a change. The company needed an advisor to help them effectively address their accounting requirements under one set of watchful eyes.

Approach

Engage Dyke Yaxley to serve as the single point of contact to provide all tax reporting and financial management services.

After speaking with several professionals for referrals, Dyke Yaxley was interviewed (based on several referrals) and selected because

Challenge

Centralize the company’s financial reporting responsibilities with one firm that understands the UK and US tax and accounting nuances and implications.

EM-Power initially had three accountants, one in the UK, one in the US, and a

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Data Bank	
COMPANY	EM-Power (UK) Ltd. EM-Power Inc.
NATURE OF BUSINESS	One stop business consulting and training service solutions provider
MAIN PRODUCT	Customised business and human resource consultancy services and training programs
CUSTOMERS	Ranging from small private companies to large international public companies
LOCATIONS	California, US / UK
WEB SITES	type-academy.co.uk em-power.com



“ Rob Whittall, our primary DY contact, is easy to talk to and doesn’t come across as ‘talking at’ us. He offers ideas and conveys information in a manner that is easy to understand and applicable. He brings a business point of view from a global and strategic perspective. We feel he has our best interest in mind. ”

— Derek Nash, Co-Founder, EM-Power

of the technical knowledge and attention to personal service offered by the firm.

Results

EM-Power now has a single interface with a professional and team who understand the UK and US accounting and tax requirements, add value, and provide seamless, efficient support.

Dyke Yaxley worked with EM-Power to create a single point of contact to address the company’s UK and US accounting and tax reporting requirements. The firm provides the technical expertise, business insight, and personal service necessary to address EM-Power’s current accounting needs and future business goals.

EM-Power’s tax and accounting compliance filings with all tax authorities are being met.

There is no longer a concern about missing filing deadlines or filings not accurately addressing each tax authority’s requirements.

Dyke Yaxley serves as an advisor to EM-Power and a “sounding board” to share ideas, identify options, and present ‘what ifs’ to help the business meet its tax and business requirements and remain financially sound. Dyke Yaxley proactively provides ideas to challenge EM-Power’s current way of thinking and support the company’s short and long term goals. Feedback was incorporated to create a different structure, which helped the accounting process run more efficiently, and in turn, simplified the reporting process.

“Rob Whittall, Dyke Yaxley LLC’s managing partner and our primary DY contact, is easy to talk to and doesn’t come across as ‘talking at’ us,” said Derek Nash, co-founder of EM-Power. “He offers ideas and conveys

information in a manner that is easy to understand and applicable. He brings a business point of view from a global and strategic perspective. We feel he has our best interest in mind.”

EM-Power was looking to focus on growing their existing business, engaging new clients, and developing new offerings while leaving the financial management and simplification of process to the Dyke Yaxley team. They have successfully achieved that goal.



Susan Nash, Owner, EM-Power

At **Dyke Yaxley LLC**, we are uniquely positioned to understand the challenges and rising costs facing companies with international operations, as well as the complexity of planning and preparing taxes for individuals living and working abroad.

With offices on both sides of the Atlantic, we offer a highly experienced team that specializes in international tax planning and compliance. We don’t just prepare your taxes. Instead, we start with strategic planning to put you in the

best possible tax position for both the short and long term. Whether you’re a UK or US expatriate, dual citizen or owner of a small or midsize business, you can rest assured that we are committed to providing you with an exceptional

level of responsive and personal customer service and a “no surprises” approach to fees.

- **US & UK Business Tax Services**
- **UK VAT Tax Planning & Compliance**
- **US & UK Individual Tax Services**